

PT Pintar Nusantara Sejahtera

Corporate rating *ir*BBB/Stable

Rated Issues

*Medium Term Notes II**Pintar Nusantara Sejahtera Tahun**2019 amounting to USD50 million* *ir*BBB

“Debt securities with an *ir*BBB rating have an adequate level of certainty to honor the financial obligations. However, this certainty is more likely to diminish in the future than with the higher rating categories.

Rating Period

August 31, 2020 – September 1, 2021

Rating History

September 2019 *ir*BBB
Kredit Rating Indonesia affirms ‘*ir*BBB’ rating to Medium Term Notes II PT Pintar Nusantara Sejahtera Tahun 2019 amounting to USD50 million

KRI assigns its “*ir*BBB” ratings for PT Pintar Nusantara Sejahtera (PINTAR) with “Stable Outlook” and affirms “*ir*BBB” rating for its Medium Term Notes II Pintar Nusantara Sejahtera Tahun 2019 amounting to USD50 million.

The above ratings reflect PINTAR strong business proposition through its 100% subsidiary PT Pasifik Nusantara Sejahtera (PSN) that offers wide range of satellite services and controls three out of six orbital slots in Indonesia, and good asset quality as the Company uses High Throughput Satellite technology. However, the rating is constrained by weak profitability margins as its EBITDA and EBIT margins were at 41.4% and 10.3%, respectively, in 6M2020 (vs 70.7% and 45.0% in 2016).

The ratings could be raised if PINTAR has successfully generated higher profitability margins, more capital strengthening program, and better debt and interest coverage on sustainable basis. In contrast, the ratings may be lowered if the Company’s profitability margins are significantly below targets, and/or if the Company incurs higher debt than projected.

As of June’s end 2020, PINTAR’s shareholder is a Special Purpose Mutual Fund called RDPT Syailendra Telco Dollar Fund. The fund is managed by PT Syailendra Capital, a notable investment management company in Indonesia.

PINTAR Financial Results Highlights

As of/For the year ended	June 2020 (Unaudited)	Dec 2019 (Audited)	Dec 2018 (Audited)	Dec 2017 (Audited)
Total Assets (USD, mn)	498.9	453.1	356.8	210.8
Total Adjusted Debt (USD, mn)	492.6	454.8	370.3	228.4
Total Adjusted Equity (USD, mn)	-65.2	-74.8	-65.6	-61.9
Total Sales (USD, mn)	28.2	47.9	47.7	39.0
Net Income (USD, mn)	-6.2	-11.7	0.5	0.3
EBIT Margin (%)	10.3	13.8	137	14.4
Return on Permanent Capital (%)	N.R	N.R	N.R	N.R
EBITDA/Total Adjusted Debt (x)	0.0	0.0	0.0	0.0
Adjusted Debt /Adj. Equity (x)	N.R	N.R	N.R	N.R
EBITDA/IFCCI (x)	1.0	0.7	0.7	2.5
FFO/Total Adjusted Debt (x)	1.9	-1.1	1.0	2.3
USD Exchange Rate (IDR/USD)	14,302	13,901	14,481	13,548

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